CONNEX

SOLUTIONS OVERVIEW

IT that stays up, stays secure and stays on budget.

We design and deliver the solution. You decide who runs it.

Connex helps organizations build IT that stays up, stays secure and stays on budget. We work alongside internal teams to strengthen resilience, streamline operations and close security gaps, with plans built around what you actually need rather than what a vendor wants to sell. The result is infrastructure that supports the mission instead of competing with it.

WHAT EVERY ENGAGEMENT IS MEASURED AGAINST

Resilience

Systems keep running through a failed drive, a lost server or a bad day. Recovery is planned and tested, not hoped for.

Operations

Fewer moving parts, clear documentation and less firefighting for the people who keep things running.

Security

Gaps found and closed. Threats detected early. You know where sensitive data lives and who can reach it.

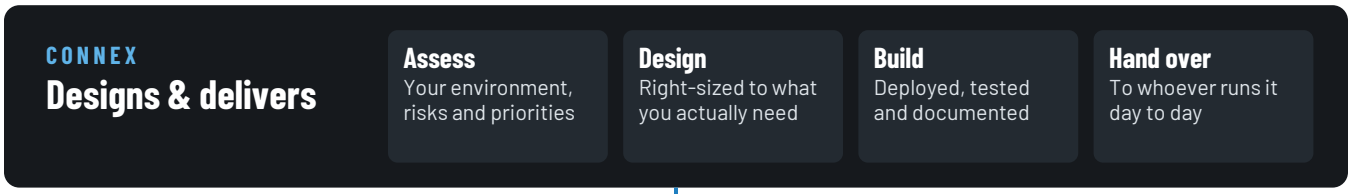
Budget

Sized to your environment. Predictable costs, no oversized platforms, no lock-in to a single provider.

HOW WE WORK

We design it. You choose who runs it.

Connex is a solutions partner, not a replacement for your IT team or your current support provider. We take on the work that is hard to fit into anyone's day job: designing, building and handing over infrastructure that is ready to operate. Then you pick the operating model.



OPTION 1

Your team runs it

BEST WHEN
You have internal IT staff who want ownership and control of the platform.

YOU GET
Full documentation, admin training and knowledge transfer. Connex stays available for escalation and future phases.

OPTION 2

Your partner runs it

BEST WHEN
You already have a support provider you trust for day-to-day IT.

YOU GET
A clean handover to your existing provider, with Connex working alongside them. Nothing gets replaced that is working.

OPTION 3

Connex runs it

BEST WHEN
The platform is specialized, or nobody in-house has the time to run it.

YOU GET
Monitoring, maintenance and support of the solution under a defined service agreement, scoped to that system only.

Mix and match by system. Your team can own the core platform, your support partner can keep handling desktops and users, and Connex can watch backup and security in the background. Your internal team keeps control throughout.

Every build is handed over with

- As-built documentation and network diagrams that reflect what was actually installed
- Admin access, accounts and licensing registered to your organization, not to us
- A tested recovery, run with your team before we sign off on the build
- Runbooks for routine tasks, maintenance windows and recovery steps
- A knowledge-transfer session for your team or your support partner
- A clear record of who owns what going forward, so nothing falls through the cracks

SOLUTION AREAS

Where we design and deliver

01 Security

For organizations holding sensitive or shared data with limited security staff.

A live, 24/7 Security Operations Centre (SOC) backed by AI-driven SIEM that correlates activity across endpoints, identities and the network to catch and contain threats early. Works alongside your current provider's tools.

OUTCOME
Threats caught and contained, around the clock.

02 Infrastructure

For the foundation everything else depends on.

Fibre services throughout Ontario, network and wireless, and hyperconverged infrastructure (HCI) with multiple platform options to fit your workload and budget. Designed and documented so any qualified team can support it.

OUTCOME
A documented foundation with no single point of failure.

03 Storage

For growing volumes of files, imagery, mapping and archive data.

Canadian-built storage servers running proven open-source software, scaling from terabytes to petabytes with no per-terabyte licensing and no proprietary lock-in. Fast where it needs to be, economical for long-term retention.

OUTCOME
Room to grow without paying by the terabyte.

04 Backup & recovery

For the day something goes wrong: hardware failure, ransomware or a lost site.

Protected offsite backups, failover infrastructure that keeps critical systems running, and micro data centre options for sites that need resilience on premises. Recovery targets are agreed up front, and restores are tested.

OUTCOME
A recovery you have already proven, not one you hope works.

05 Private cloud

For workloads and data that have to stay available and stay under your control.

HCI virtualization on infrastructure you own or in colocation, with hosted disaster recovery as a standby site. Workloads keep running if a server fails, without the open-ended cost of public cloud rental.

OUTCOME
Critical systems that stay up, at a predictable cost.

Managed services, where it helps. When Option 3 is the right fit, Connex can operate a delivered solution under a defined service agreement. It is one option among three, scoped to the systems you choose, never a requirement of working with us.

ENGAGING WITH CONNEX

From first conversation to handover

Conversation
What is working, what is not, and what is on the plan for the year ahead.

Assessment
A look at the current environment and how responsibilities are split today.

Scoped proposal
Design, cost and operating model, in plain language.

Delivery
Built, tested and documented, on a schedule that fits your operations.

Handover
To your team, your partner or Connex, as you choose.

Pricing

We do not publish a price list, because no two environments are the same. Every project is scoped to your environment, priorities and budget cycle.

If you are planning ahead, we are happy to provide a **ballpark range on request** so you can budget with confidence before committing to anything.

Planning for next year?

Budget season is the right time to talk. A short conversation now can put realistic numbers in front of your board or leadership before plans are locked.

Typical starting points: aging servers or storage, an untested backup, a security gap flagged by an audit or insurer, or a project that keeps stalling because it is nobody's core job.

About Connex

Established	Serving organizations from Ontario to the Maritimes since 2009
Leadership	Veteran-owned. Veteran-operated. Built to execute.
Approach	Plans built around your needs, not a vendor's quota
Works with	Internal IT teams and existing support providers
What's Next	Discover our enterprise services and solutions: thinkconnex.com/go-ent
Book a Discovery Call	thinkconnex.com/go-book

CONNEX

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POWERING WHAT'S NEXT

Already have an IT team or a support provider? Good. Connex is built to work with them. We bring the design and delivery capacity for projects that need it, and leave day-to-day support with the people you already trust.